

|  |                     |   |                     |                        |                        |   |  |
|--|---------------------|---|---------------------|------------------------|------------------------|---|--|
| <b>NAME</b>                                |                     |   |                     |                        | <b>CATALOG YEAR</b>    | 2020 - present                              |  |
| <b>MAJOR</b>                               |                     | <b>Business Management</b>                  |                     | <b>BS</b>              | <b>CONCENTRATION</b>   | <b>Entrepreneurship</b>                     |  |
|  |                     |   |                     |                        |                        | <b>Student Records</b>                      |  |
| <b>Course Number</b>                       | <b>Course Title</b> |   | <b>Credit Hours</b> | <b>Campus Rotation</b> | <b>Online Rotation</b> | <b>Prerequisites</b>                        |  |
| <b>Business Core</b>                       |                     |   |                     |                        |                        |   |  |
| AC   | 210                 | Principles of Accounting I                  | 3                   | F / S                  | F - 1st 8              |   |  |
| AC   | 220                 | Principles of Accounting II                 | 3                   | F / S                  | F - 2nd 8              | AC210                                       |  |
| BA   | 212                 | Principles of Management                    | 3                   | F / S                  | F - 1st 8              | EN160                                       |  |
| BA   | 232                 | Principles of Marketing                     | 3                   | F / S                  | F - 2nd 8              | EN 160                                      |  |
| BA   | 282                 | Business Law I                              | 3                   | F / S                  | S                      | EN160                                       |  |
| EC   | 206                 | Principles of Macroeconomics                | 3                   | F / S                  | S - 1st 8              | EN160, MA150 or Higher                      |  |
| EC   | 216                 | Principles of Microeconomics                | 3                   | F / S                  | S - 2nd 8              | MA150 or higher, EC206                      |  |
| <b>Management Major - Entrepreneurship</b> |                     |   |                     |                        |                        |   |  |
| AC   | 301                 | Accounting Computer Applications            | 3                   | F                      | S - 1st 8              | "C" or better in CS119 or equivalent, AC220 |  |
| BA   | 301                 | Entrepreneurship                            | 3                   | F                      | S - 2nd 8              | BA212 or permission                         |  |
| BA   | 312                 | Human Resource Management                   | 3                   | F / S                  | Sum                    | BA212                                       |  |
| BA   | 322                 | Principles of Finance I                     | 3                   | F / S                  | F - 1st 8              | AC220 (passed with grade of "C" or better)  |  |
| BA   | 324                 | Principles of Finance II                    | 3                   | F / S                  | Sum                    | AC220 and BA322                             |  |
| BA   | 335                 | Business Modeling                           | 3                   | F                      | S - 2nd 8              | BA322                                       |  |
| BA   | 352                 | Principles of Selling                       | 3                   | F                      | S - 1st 8              | BA232 or permission of instructor           |  |
| BA   | 362                 | Consumer and market Behavior                | 3                   | S                      | F - 2nd 8              | BA232                                       |  |
| BA   | 382                 | Profits, Ethics, and the Manager/Owner Role | 3                   | S                      | F - 1st 8              | BA212                                       |  |
| BA   | 412                 | Administrative Communications               | 3                   | F / S                  | Sum                    | Senior Standing                             |  |
| OR   |                     | OR  |                     |                        |                        |   |  |
| EN   | 327                 | Technical and Professional Writing          |                     | S EVEN                 |                        |   |  |
| NP   | 221                 | Leadership and Group Dynamics               | 3                   | F / S                  | Sum or Int             |   |  |
| CM   | 325                 | Interviewing                                | 3                   | S                      | F - 2nd 8              |   |  |
| BA   | 442                 | Business Policy and Decision Making         | 3                   | F / S                  | S                      | Senior Standing and Instructor Permission   |  |
| <b>TOTAL HOURS</b>                         |                     |   | <b>60</b>           |                        |                        |   |  |

| Terms For Offered |              |
|-------------------|--------------|
| USE               | MEANING      |
| F                 | Fall         |
| S                 | Spring       |
| F/S               | Fall/Spring  |
| S Odd             | Spring Odd   |
| F Odd             | Fall Odd     |
| S Even            | Spring Even  |
| F Even            | Fall Even    |
| INT               | Intersession |
| Sum               | Summer       |
| Arr               | Arranged     |
| OC                | On Cycle     |

|                           |  |   |                                |   |                           |   |       |  |
|---------------------------|--|---|--------------------------------|---|---------------------------|---|-------|--|
| <b>NOTES:</b>             |  | <table border="1"> <tr> <td>Graduation Degree Requirements</td> <td>120 Credit Hours<br/>40 Hours Upper Division</td> </tr> <tr> <td>Major Degree Requirements</td> <td>60 Total Credit Hours<br/>2.0 GPA Major Courses with no Pass/Fail in Major</td> </tr> <tr> <td>Other</td> <td></td> </tr> </table>  | Graduation Degree Requirements | 120 Credit Hours<br>40 Hours Upper Division | Major Degree Requirements | 60 Total Credit Hours<br>2.0 GPA Major Courses with no Pass/Fail in Major | Other |  |
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| Major Degree Requirements | 60 Total Credit Hours<br>2.0 GPA Major Courses with no Pass/Fail in Major  |   |                                |   |                           |   |       |  |
| Other                     |  |   |                                |   |                           |   |       |  |
|                           | <p><b>NOTES / CAREER GOALS / PLANS</b></p> <p>NOTE: Required or elective hours taken for one Business Division major, major concentration, or minor cannot be used to satisfy another Business Division major, major concentration or minor.</p> | <p><b>MAJOR ASSESSMENT:</b></p> <p>The current process for all majors in the Division of Business is to take the Educational Testing Services' Business Test. The test is given as a pre-test to students enrolled in BA212, Principles of Management. This course is required of all Division majors. The test is also given as a post-test to all graduating seniors in the Division toward the end of their last semester.</p> |                                |   |                           |   |       |  |